

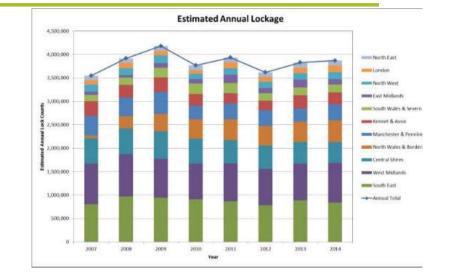
Richard Parry

Chief Executive Update

Living waterways transform places and enrich lives

2014 Usage Performance

- 2% annual increase in lock usage on average in 2014
 - Increases in quietest waterway areas
- Boat licence numbers growing roughly in line

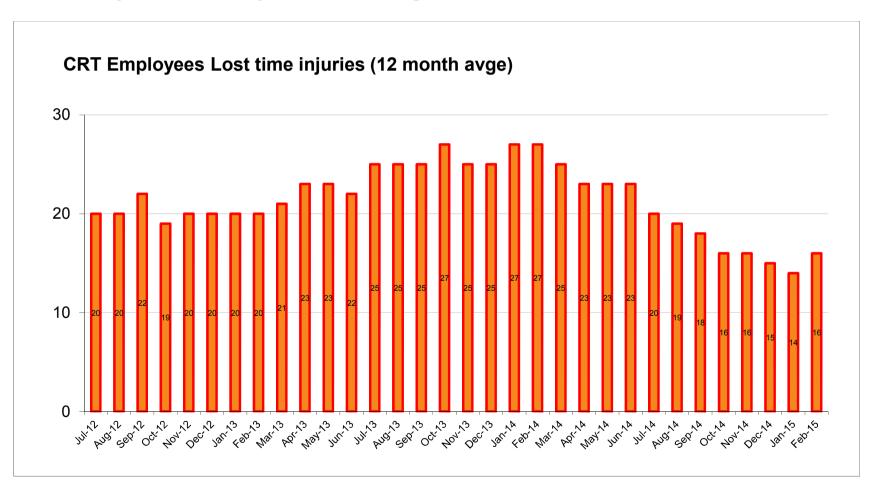


Canal & River Trust

- 355m Towpath visits April 14 Feb 15, already up on 14/15
- Angling growing net 3 new clubs and numbers registering for 'stillwater' championships well up on last year
- Growing numbers canoeing / unpowered boating



Employee Safety improving ...





• Strong financial performance:

	2014/15	2014/15	Variance
	Forecast	Budget	
Gross Income	£183.8m	£170.9m	+£12.9m
Total Charitable Activities	£123.7m	£118.2m	+£5.5m
Surplus / Deficit	£ 1.4m	- £6.0m	+£7.4m

- Strong Property performance: Canary Wharf added £10m+
- Also ahead of budget for boating & mooring income, and fundraising
- Also strong growth in capital value of Trust's investmentssales at Westferry and Camden

More repair works...



Over £93m spent on waterway maintenance and repair – up over 10%







Birmingham

Dutton

Both jobs completed by middle of March

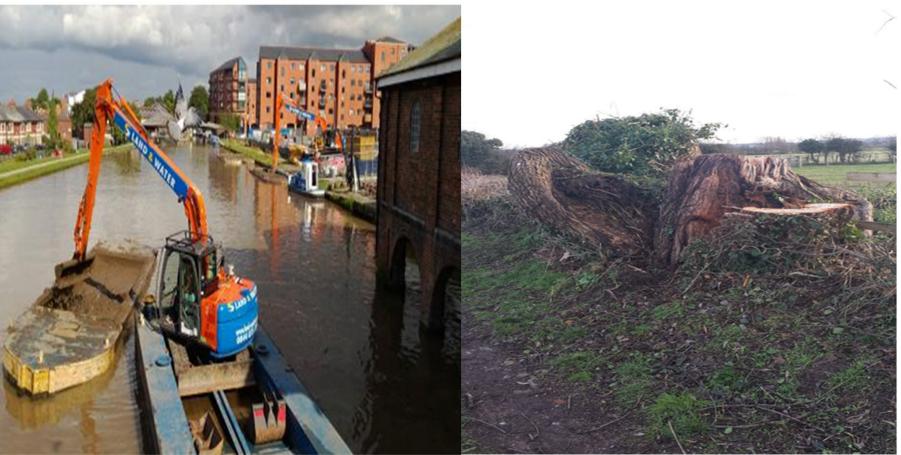
- Kier admitted fault for Dutton
- Close liaison with Network Rail over Birmingham aqueducts





Dredging

Off-side Vegetation



£80m in 10 years (£7m 14/15): £2m additional spend in 2014

Winter Works programme

£45 million spend:

175 stoppages Nov '14 – Mar '15, including:

- 150 gate replacements + 50 gate repairs
- 20+ lock chamber repairs
- Various waterway wall, embankment and bridge repairs

Greater focus on customer-driven works

- £1m extra works added this year
 - Facilities/ Service stations
 - Moorings
 - Locks

Early indication that overall asset condition improved again to just over 14% in poor (grade D/E) condition







16 Open Days held, c.9,500 people attended in total

- Over 2,000 at City Road lock, Islington in December
- Over 1,000 at Aldermaston (K&A) in January, including special guests – see right
- Record Friends sign-ups and donations collected



Volunteering and communities Canal & River Trust

- On target to reach plan of 400,000 volunteer hours this year
- Now over 85 community canal adoptions in place
- Nearly 700 more applied to become Voluntary Lock-keepers
- Over 35,000 children have taken part this year in the education program with our volunteer Canal & River Explorers



Business Planning



- Linking our 10 year Strategy to the Trust's business planning
 - Driving the prioritisation of expenditure
 - Focusing effort to align with the Trust's strategic priorities
 - Three year 'Targets' against a range of measures
- Build in local priorities and customer needs:
 - Incorporate Waterway Partnership plans and other local user feedback early in the process
 - National teams' response
- Take into account our long term financial projections



Business Plan 2015



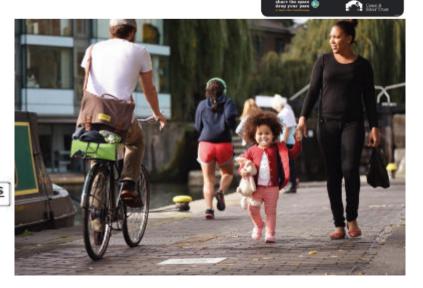
- Plan goes to the Board on 26 March
- 'Strategy-led' to align with ten year ambition
- Local involvement through Partnerships captured
- 'Balanced' plan (no deficit) proposed, with income and waterway spend both growing year-on-year

	2014/15	2015/16	2016/17	2017/18
	Forecast	Plan	Plan	Plan
Gross Income	£184m	£189m	£192m	£202m
Total Charitable Activities	£124m	£129m	£131m	£135m
Surplus/(Deficit)	£ 1.4m	-	£0.5m	£5.2m

Better Towpaths for Everyone Canal & River Trust

- Policy launched sets out 9 Principles of towpath use
- Priority given to those moving the slowest and those using the waterway
- Better infrastructure: Continue to improve physical condition of towpaths - £15m spent over last two years
- Better signs: new design guide, campaign extended nationally
- Better behaviour: Towpath Code
- Endorsed by the organisations shown below







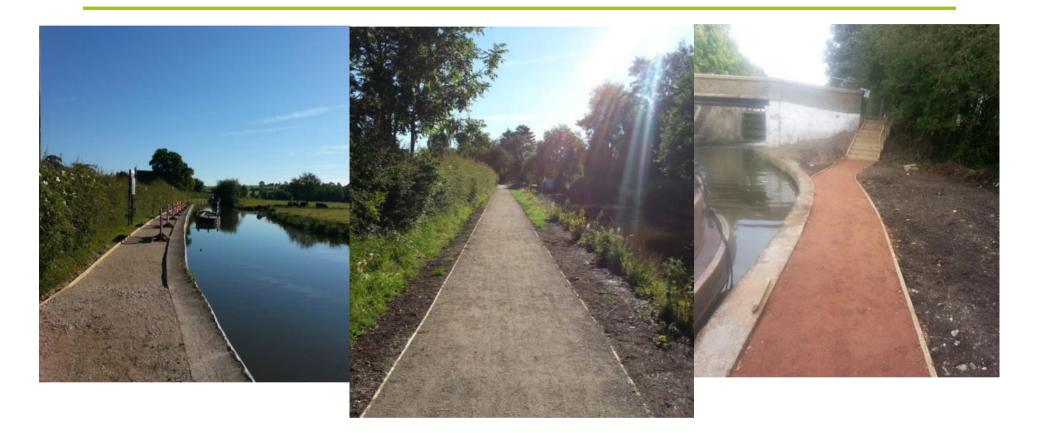
Towpath Code

- Share the space towpaths are popular places to be enjoyed by everyone. Please be mindful of others, keep dogs under control, and clean up after them.
- Drop your pace pedestrians have priority on our towpaths so be ready to slow down; if you're in a hurry, consider using an alternative route for your journey.
- It's a special place our waterways are a living heritage with boats, working locks and low bridges so please give way to waterway users and be extra careful where visibility is limited









- Circa £10m of third party money this year
- £13m more secured from DfT





- Licence fee increase for April 15 at inflation (1.6%)
- New Boat Licence Terms & Conditions issued
- New approach to Boats with no home mooring
- New visitor mooring framework
- Winter Moorings success income over 30% up vs 2013/14
- Young People and Boating

Boats without a home mooring Canal & River Trust

- Recognition / support for continuous cruising
- Approach to new 'continuous cruisers' in place for past year:
 - Regular communication to those moving insufficiently
 - Licences not renewed for those who fail to satisfy us that they are meeting the requirement to cruise
- From 1 May we will apply this same approach to all 5,000 boats without a home mooring
- Identify boats with little movement warning that licence won't be renewed if movement does not increase. Short term licence offered in some cases to give further chance
- We will continue to try to help those finding it hard to meet the requirement to find a solution – role of welfare officer key
- Support from boating/ waterway organisations

New Visitor Mooring Framew Canal & River Trust

- National Short Term 'Visitor' Moorings "Framework for Change" published
 - Provides a consistent process for assessing the need for changes to short term (<14 days) moorings
 - All future changes to be supported by evidence and local feedback



 In addition, the norm will be that Visitor Moorings revert to 14 days in the winter unless otherwise stated





- Positive engagement with ABP and other freight organisations
- Planning application in for Wharf at Stourton
- Freight Steering Group working well



Organisation Update

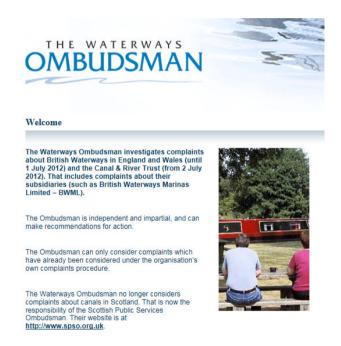


- New Operations & Asset management directorate from Nov '14
 - To Improve customer service,
 - To deliver more local community focus and public engagement
 - To take national approach to asset management/work planning
 - To increase capacity to do work and operate more efficiently
- Other new appointments made:
 - Finance Director Sandra Kelly joins 1 April
 - Head of Customer Services Ian Rogers joined 2 Feb
 - Head of Audit Gill Eastwood joined 12 January
 - Head of Museums Graham Boxer joins 27 April
 - Head of Business Boating Mike Grimes joins 27 April
 - Head of Asset Management & Performance Julie Sharman
- Recruitment for new Director of Marketing/Comms/Fundraising underway

....and the Ombudsman Committee

New Ombudsman Committee formed

- 3 new independent members recruited including new Chair
 Steve Harriot
- Ombudsman report for 2013/14 accepted
 – publication imminent



Canal &

River Trust

New 'Partnerships'



Working with ...

- Desmond Foundation for Coast to Coast Canoe Trail
- Rolls Royce STEM programme
- Wolfson Trust museum match funding

.... and new money

- People's Postcode Lottery increased donation (£250k)
- HLF stage 2 funding approved for Ellesmere Port and Gloucester; and for Grantham canal restoration
- £13m additional DfT funding for towpath works in Birmingham, Leeds and Manchester



Media

- Excellent media coverage
 - Duck feeding campaign
- TV coverage give a welcome boost:
 - 'Barging Round Britain' with John Sergeant, peak time ITV
 - 'Great Canal Journeys' (Tim and Prunella) series 2 on Channel 4
 - What the canals did for us', filming for BBC4, likely to be broadcast in late summer
- Commercial Filming
 - James Bond and Mission Impossible





- New Strategy communication document drafted
- Publication to coincide with Waterways World article
- Boater briefing meeting announced in Birmingham 25 April

